

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 31.03.2026

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)													
Sl.No.	Channels	Current Quarter (01.01.2026 to 31.03.2026)			Same Quarter Previous year (01.01.2025 to 31.03.2025)			Up to the period 31.03.2026			Same period of the previous year		
		No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	29	27640	327.55	1244	900744	969.11	1682	753242	6019.64	4692	3351741	3395.96
2	Corporate Agents-Banks	6	1850	11.88	38	19845	60.76	89	38782	188.99	267	268569	159.96
3	Corporate Agents -Others	46	138467	9.80	93	82906	5.23	206	675875	59.30	1135	936670	24.56
4	Brokers	45	3808902	10.32	82	21397	41.35	384	12264697	1055.18	964	4778580	390.57
5	Micro Agents	0	0	0.00	0	0	0.00			0.00	0	0	0.00
6	Direct Business	8499	8311606	59942.04	6304	10408665	47609.86	18425	43379835	185589.75	25210	36827993	160294.22
	Total(A)	8625	12288465	60301.60	7761	11433557	48686.31	20786	57112431	192912.87	32268	46163553	164265.28
1	Referral (B)				0	0	0.00				0	0	0.00
	Grand Total (A+B)	8625	12288465	60301.60	7761	11433557	48686.31	20786	57112431	192912.87	32268	46163553	164265.28

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold